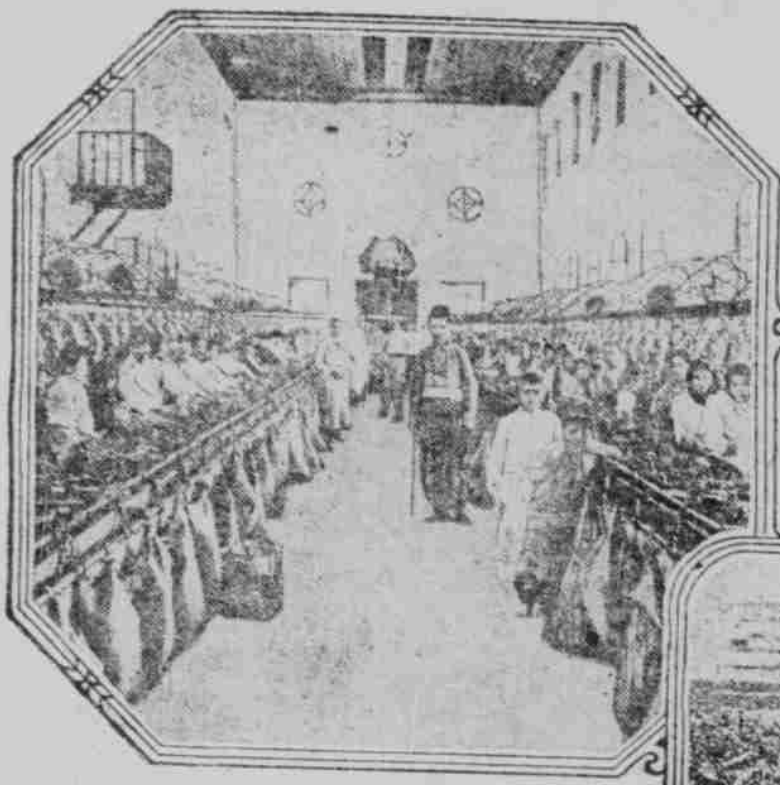


# Near East Attracts United States Trade

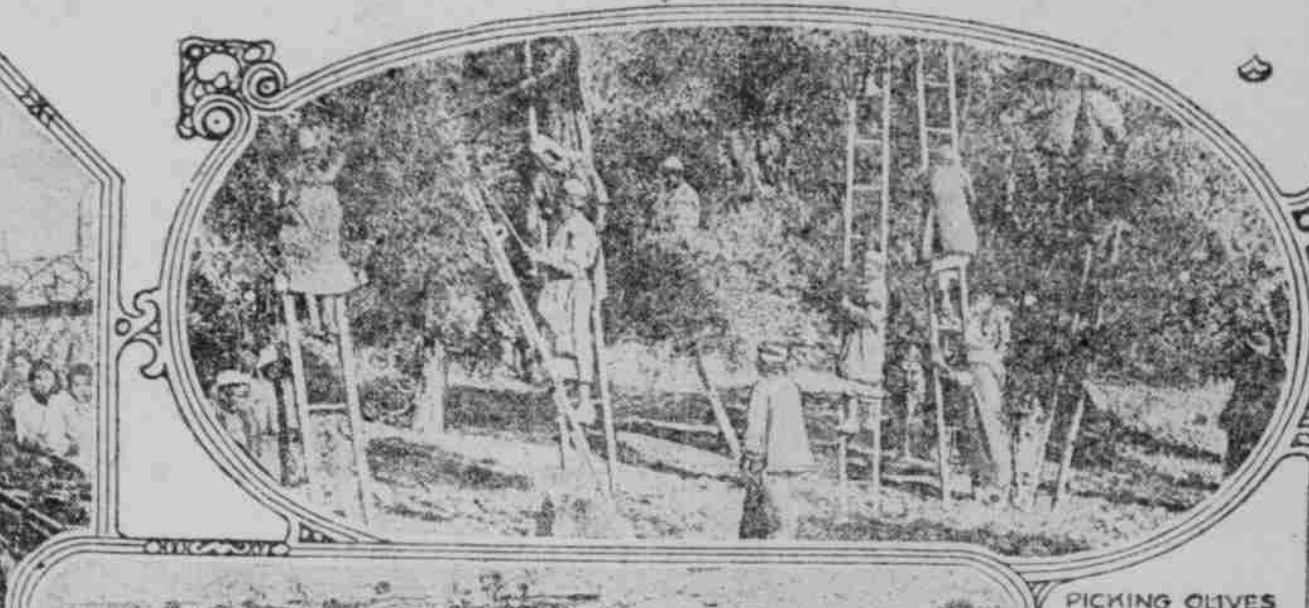


By ALBERT BRETON, Vice-President Guaranty Trust Company of New York.

THE establishing of a Constantinople branch of a big New York trust company illustrates the growing importance of the Near East to American foreign trade. Before the war the United States was a negligible factor in the business life of Constantinople. Today one will find four or five American liners in the Golden Horn at all times. Then there are the irregular visits of American tramp steamers. Today a dozen important American corporations have permanent offices there and many other American concerns are represented by local agents.

The importance of Constantinople rests upon its position as a center of water transportation. Imports into Constantinople include corn, iron, timber, woolens, silks, jewelry, furniture, coffee, sugar, petroleum, cotton goods, machinery, etc. During the year ending December 31, 1919, American exports to Constantinople amounted to \$14,165,285 and her exports to the United States amounted to \$20,390,204. The principal commodities imported by this country were raw skins, opium, wool, mohair, hazelnuts, hazelnut kernels, tobacco, carpets and rugs, licorice, gum tragacanth, raw furs, rose oil and sausage casings.

SILK FACTORY IN BEYRUT



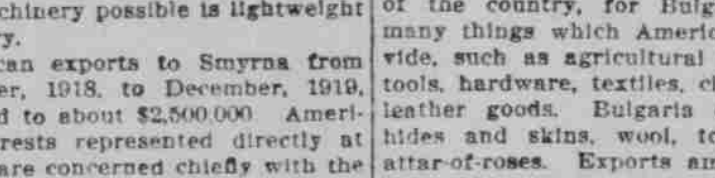
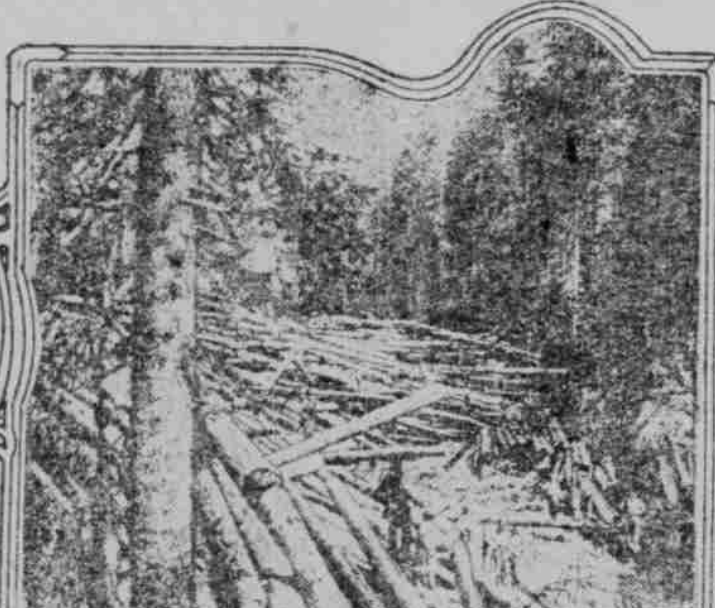
PICKING OLIVES IN PALESTINE



A TOBACCO PLANTATION IN TURKEY



FLOCKS OF SHEEP IN THE GRAZING COUNTRY OF ASIA MINOR



from and exports to the Eastern Mediterranean, the Sea of Marmora and the Black Sea ports from the United States are of almost unbelievable proportions. These entire sections must be fed, clothed and largely rehabilitated. The merchants of the Near East have valuable raw products to send us in exchange for the goods so urgently needed—boots and shoes, leather, rubber, outer and under clothing for men and women, cutlery, cottonseed oil, sugar, bar and band iron, nails, carpenter's and machinists' tools, automobiles, jams and fats.

The economic life of Smyrna, in Asia Minor, and the hinterland has been retarded by the war. At present there is need of lumber, coal, machinery, cotton goods, clothing, shoes and certain kinds of canned goods. The market for lumber and machinery has not been developed extensively. Some British coal is being imported. In normal times the chief exports from Smyrna are tobacco, opium, figs, carpets, licorice root, emery stone, chrome ore, valonia, raisins, skins, olive oil and nuts.

Austria and Germany once supplied the major part of the small hardware trade in former Asiatic Turkey. There is a big demand now for all articles of the kind Germany and Austria formerly supplied. Live stock has almost disappeared, owing to war operations. As the draft animals remaining are mostly lightweight horses

and bullocks, the only type of agricultural machinery possible is lightweight machinery. American exports to Smyrna from September, 1918, to December, 1919, amounted to about \$2,500,000. American interests represented directly at tobacco trade, although a number of American firms engaged in general importing and exporting have their offices in the city.

Anatolia is practically a virgin field for all sorts of agricultural and mining machinery, forest exploitation, road making and all kinds of projects connected with communications and municipal services, including water supplies, electric light, etc.

American traders are just now becoming alive to the trade possibilities of the country, for Bulgaria needs many things which America can provide, such as agricultural machinery, tools, hardware, textiles, clothing and leather goods. Bulgaria can export hides and skins, wool, tobacco and attar-of-roses. Exports amounting to \$3,426,538 were invoiced at the American consulate of Sofia for the United States during the last quarter of 1919. Shipments of tobacco made up \$3,157,530 of this total. For the entire year of 1914 American imports from Bulgaria amounted to only \$440,000. The Roumanian oil fields constitute

one of the main resources of the country, second only to agriculture. Dur-

Goods in demand in Roumania are textiles, clothing, glass, toilet articles, etc. The present imports are largely the fulfillment of orders placed before the slump in exchange. Roumania is badly in need of agricultural and engineering machinery, road vehicles, locomotives and freight cars. As a rule, buyers in Roumania demand long credit. In spite of the many difficulties of the moment, those in close touch with the Roumanian situation are very optimistic, "bullish arguments" for the future being based on the fertile soil, the great oil production and the extensive forests.

The merchants and traders of America are finding another Near Eastern field of enterprise in Greece. In 1913 Greek exports to this country amounted to about \$3,000,000. In 1918 they were valued at more than \$18,000,000. American exports to Greece rose from \$1,200,000 in 1913 to \$31,000,000 in 1916, dropping to \$2,500,000 in 1918, with the decline in war shipments of breadstuffs, iron and steel and leather.

The ports of northern Syria are Alexandretta and Beirut. Parcel post facilities exist between the United States and Syria. Samples should be sent when necessary, and prices and discount should be mentioned.

There is an increasing demand in Beirut for American-made products, as the people are growing more accustomed to them.

The American consul at Jerusalem sends the following information regarding the trade outlook in the Holy Land:

"One of the Palestinian ports will in the future capture a larger part of the trade of the Mediterranean and western Asia from the Hellespont to Bab-el-Mandeb. Railroads from Haifa traversing northern Galilee and branching northward through the Gub-Serian plain to the Bagdad railroad, the Hedjaz railway opening the east of the Jordan, passing through the rich wheat fields of the Hauran and one day to stretch forward through the rich territory limited by the Euphrates and Tigris, railways probably stretching along the coast of Africa from Cairo to the Cape, making it probable that Jerusalem may become the station leading to Calcutta—all this opens a prospect for the possibilities of Palestine that rests upon a more solid foundation than the imagination.

Persia is another country of the Near East to which attention must now be paid.

There are no factories or mines in Persia and only a few light railways. The capitalistic class is represented by owners of villages, houses and shops; labor is represented by the peasants, blacksmiths, tanners, masons, butchers, cotton workers and other artisans, and ordinary government workers form a small middle class.

It cannot be too strongly emphasized that if America is to obtain her share of trade in the Near East she must establish herself now, otherwise the other industrial nations will be so firmly entrenched that the American trader will find serious difficulties in his path.

## Aviator Hero to Aid Children



Colonel Cedric E. Fauntleroy

Colonel Cedric E. Fauntleroy, commander of the world famous Kosciuszko Squadron of the Polish army, who will speak at St. Stanislaus' hall, East Chicago, tomorrow evening, Dec. 21st, at 7:30 o'clock, in the interest of the European Relief Council's need of \$35,000,000 to feed and care for starving and ill children of Eastern and Central Europe, was so desired by Soviet authorities, that a reward of 10,000 rubles in gold was offered for his capture, death or alive.

General Rudenny's failure to take Lemberg, when the Bolsheviks made the August drive upon Warsaw, is attributed by Lenin and Trotsky chiefly to the fight against the Kosciuszko made by the Polish air forces under the command of Col. Fauntleroy. Before sailing for America, the commander of the squadron was decorated by Chief of State, General Pilsudski, with the "Virtuti militari," the highest military award of the Polish government.

Col. Fauntleroy went to Poland from France directly after the armistice, with the intention to pay back to Poland what Kosciuszko did for America in the time of her struggle for independence. Col. Fauntleroy made over 7,000 flights in 5,000 different types of machines. "I will go back to the front," said Col. Fauntleroy, "if the war starts again in Europe, and now I want to help Poland in what is of greatest importance, the appropriation. The war-torn Poland faces this winter starvation as she has only 40 per cent of foodstuffs absolutely necessary. I offered my services without restriction to Mr. Hoover, who, as a chairman of American Relief Association, is doing the wonderful work of feeding millions of starving children."

trial Europe is so acute that eight of the leading welfare organizations have combined under the chairmanship of Mr. Hoover to form the European Relief Council, which plans to collect during the holiday season \$35,000,000, so that food and medical needs for the starving children of Europe can be met.

The co-operating organizations are: American Relief Administration, American Red Cross, American Friends Service Committee (Quakers), Jewish Joint Distribution Committee, Federal Council of the Churches of Christ in America, Knights of Columbus, Y. M. C. A. and Y. W. C. A.

## E. CHICAGO POLICE CHECK CRIME WAVE

With only one report of a robbery, East Chicago, during the week-end of Saturday and Sunday on record. Much credit is due to Chief of Police Ed. O'Donnell, for the manner of his checking the crime wave, which swept East Chicago a month or two ago, and which at the present time seems to be terrorizing the entire country.

In Indiana Harbor especially, starting Saturday evening, Chief O'Donnell with four of his best men, combed the Harbor and East Chicago for suspicious characters.

Every man found on the streets after 12 o'clock, midnight Saturday, was stopped, and those who could not give a good account of themselves were searched for weapons.

The result of this attention to duty on the part of the police is shown that since Saturday morning and continuing until Monday noon, no arrests or no serious trouble has been reported.

The police have also been paying great attention to automobilists and during the past week no accidents or mishaps have happened within our boundaries.

The crusade started by the police department against motorists, who park their automobiles on the side streets without bearing lights and which has been the cause of many accidents, has borne fruit.

Criminals, who have been making Chicago their headquarters, are keeping away from East Chicago, upon finding the measures being taken by the East Chicago police.

The only robbery reported to the police during the past 72 hours is that of John Tenkoly of McCook and Chicago ave., who reports that his office was entered and that the lock on his safe had been broken off. The robbers getting only \$4 in cash and a suit of clothes belonging to one of his drivers.

SHE KNOWS THE BEST Give her candy. Give her the best. Whitman's and Johnston's cost no more than inferior grades. We have all the popular assortments in one, two and five pound packages. Nelson's Drug Store. 12-15-tr

**HOLD-UP MEN GET PENALTY**  
Jim Poppas, alias "Monkey Face," of Gary, and Thomas Skutudes, were found guilty on a charge of larceny before Judge Cohen this morning and were given the full penalty of the law, \$500 and costs, and six months to the penal farm. The two men early last Sunday evening held up and robbed Mrs. Harry Goodman of Magoun ave. of \$1,500 in checks and cash.

**MEXICAN WITH GUN FINED**  
Joe Porra, a Mexican of Indiana Harbor, was found guilty of carrying a concealed weapon and was given a fine of \$50 and costs.

**FOUND INSANE**  
Gust Baltune, a former employee of the Inland Steel Co., residing at 3737 Carey st., Indiana Harbor, was found demented by a sanity commission consisting of Drs. Teggarden, McKure and Mervis, and was ordered sent to Logansport.

## MARKETS

American Can	22 1/2
American Car and Foundry	117 1/2
American Smelting	38 1/2
American Steel Foundry	29 1/2
American Sugar Refining	83
American Tel. and Tel.	95
Anacosta	32
Baldwin Locomotive	83 1/2
Bethlehem Steel B	50 1/2
Central Leather	33
Chesapeake and Ohio	24
Chicago and North Western	64 1/2
Chicago, Mil. and St. Paul	23 1/2
Colorado Fuel	35 1/2
Consolidated Gas	75 1/2
Corn Products	64
Cruible Steel	80 1/2
Erie	32
General Electric	113 1/2
General Motors	123 1/2
Lackawanna Steel	47 1/2
Lehigh Valley	50 1/2
Mexican Pet.	137 1/2
Midvale Steel	50
N. Y. Air Brake	81
Norfolk and Western	55
Pure Oil	32
Pennsylvania	29 1/2
Pressed Steel Car	71
Railway Steel Springs	78 1/2
Reading	80 1/2
Republic Iron and Steel	57 1/2
Southern Pacific	55 1/2
Southern Railway	19 1/2
Studebaker	41 1/2
Texas Co.	41 1/2
U. S. Steel	78 1/2
Wills Overland	3 1/2
Sinclair Oil	22 1/2

**CHICAGO LIVE STOCK.**  
HOGS—Receipts, 5,000; market, mostly 10 lower; bulk, \$9.00@9.15; top, \$9.35; heavyweight, \$9.50@9.75; medium weight, \$9.00@9.25; light weight, \$9.05@9.30; light lights, \$9.20@9.40; heavy packing sows, smooth, \$8.80@9.00; 8.95; packing sows, rough, \$8.70@8.80; pigs, \$9.00@9.20.

**CATTLE—Receipts, 18,000; market, slow. Beef steers—Medium and heavyweight, \$12.50@14.50; choice and prime \$12.50@14.50; medium and good, \$8.25@12.50; light weight, \$9.00@11.25; good and choice, \$9.00@11.25; common and medium, \$8.25@9.50. Butcher cattle—Heifers, \$4.50@16.25; cows, \$4.25@8.85; bulls, \$4.75@8.25. Cannery and Cutters—Cows and heifers, \$2.75@4.25; canner steers, \$3.50@5.00; veal calves**

(light and handyweight), \$7.50@9.00; feeder steers, \$6.25@9.00; stocker steers, \$4.25@7.75; stocker cows and heifers, \$4.25@6.00; stocker calves, \$7.00@10.00. Western Range Cattle—Beef steers, \$4.00@8.25.

**CHICAGO YEAH—**5 to 89 lbs., 130; 70 to 8 lbs., 11@12; 80 to 100 lbs., 13@14; fancy, 15@; overweight kidneys, 14@ to 17 lbs., \$9.10@.

**CHICAGO CASH GRAIN.**  
WHEAT—No. 2 hard winter, \$1.75@1.95; 9 1/2.

**CORN—**No. 1 white, old, 11@12; 2 white, old, 11@12; 2 white, 11@12; 2 yellow, 68@70; 4 white, 67 1/4@68; 2 yellow, 72@74; 3 yellow, 73 1/4@74; 4 yellow, 70 1/4@71 1/2.

**OATS—**No. 1 white, 48@49; 2 white, 48@49; 2 white, 47 1/4@48; 4 white, 47@47 1/2.

**CHICAGO PRODUCE.**  
BUTTER—Receipts, 4,500 tubs; creamery, extra, 55; flats, 38@40; packing stock, \$19.50.

**EGGS—**Receipts, 14,451 cases; current receipts, 55@61; ordinary flats, 36@40; flats, 64@65; extra, 57; chicks, 45@50; dirties, 43@50.

**CHICKENS—**Twins, new, 21@; Galinas, 22@; young America, 21@; long-horns, 23@; 24@; brick, 19.

**LIVE POULTRY—**Turkeys, 40; chickens, 16@21; springs, 24; roasters, 18; geese, 26; ducks, 28.

**POTATOES—**Receipts, 81 cars; Minnesota and Wisconsin, round whites, \$1.25@1.45; bulk, \$1.45@1.50.

**THRACE** was headed by Gen. Zimbrakia. He is said to have fled towards Constantinople accompanied by seventy of his adherents.

Constantine was given an ovation from the time he stepped from shipboard at Phaleron. Seasickness among members of the royal family made it necessary to change the program at Phaleron which was regarded by some of the superstitious as an ill omen.

There were some American, British and French warships in port at Phaleron, but they withdrew before the ship bearing Constantine arrived.

## TINO GETS OVATION IN ATHENS

BY SIR PERCIVAL PHILLIPS  
(Correspondent of the T. N. S. and the London Daily Express.)

ATHENS, Dec. 20.—An attempt to institute an anti-monarchist demonstration in Thessalonica following the arrival of King Constantine from Lucerne failed today.

A tremendous ovation was given the royal party upon his arrival from Corinth. A huge sum has been spent for decorations and the city was in complete gala attire. The celebration will continue until tomorrow night.

Constantine and Queen Sophie went with delight when they reached the palace. They were escorted from the railway station by a tremendous crowd. There must have been nearly 200,000 persons in all. The streets were packed. Most of the buildings were draped with flags.

The anti-royalist movement in Thessalonica was headed by Gen. Zimbrakia. He is said to have fled towards Constantinople accompanied by seventy of his adherents.

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## BOYS

Do you want a Briggs-Stratton Flyer? To every young fellow accompanied by his parent we will give away absolutely free one chance on this famous Flyer—a real automobile, run by gasoline. This Flyer will be given away Friday night, and the free chance opportunity closes Friday noon.

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## Build Your Pennies, Nickels and Dimes into "Big Round Dollars"

You will be surprised to see how fast they will grow if you become a member of our

CHRISTMAS CLUB

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BANK ACCOUNT

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The Books Are Open—Enroll at Once The First Deposit Makes You a Member

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